



DOUG STERBENZ
Executive Vice President &
Chief Operating Officer

January 4, 2008

John F. Norris Jr.
President and Chief Executive Officer
Fuel Tech, Inc.
512 Kingsland Drive
Batavia, IL 60510-2299

Dear Mr. Norris:

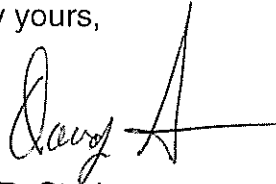
I am writing about statements apparently made by a Westar Energy employee, Terry Maddox, in an interactive web-based panel discussion organized by Panel Intelligence, LLC. These statements were included in a transcript that was part of a research report published by Panel Intelligence in December 2007 titled "Slag and Fouling Control Technology." Several of the statements were also included in a stock report dated December 13, 2007 published by Merriman Curhan Ford & Co. about your company.

In the Panel Intelligence transcript, Mr. Maddox is identified as a "Manager" employed by Westar Energy. We believe this description may lead a reader to conclude that Mr. Maddox was authorized by Westar Energy to make the statements included in the transcript and that Westar Energy vouches for the accuracy and veracity of the statements made by Mr. Maddox. We want to be absolutely sure you understand this is not the case. Westar Energy did not authorize Mr. Maddox to participate in the Panel Intelligence panel discussion or to make any statements about your company or its products in the panel discussion, and Mr. Maddox's taking these actions without company authorization was a violation of company policy. Moreover, Westar Energy did not authorize its name to be included in the Panel Intelligence report.

We also believe you should be aware that Mr. Maddox does not hold a position at Westar Energy that is comparable to the executive and officer positions held by four of the panelists who participated in the panel discussion. The position held by Mr. Maddox is Manager, Engineering at Westar Energy's Jeffrey Energy Center. He reports to the person responsible for day-to-day management of the plant. Mr. Maddox is neither a Westar Energy officer nor a member of Westar Energy's senior management team.

In addition to the statements in the Panel Intelligence transcript, I understand that Mr. Maddox may have made additional statements to others that put your company's product in a negative light. Westar Energy in no way endorses any of the statements made by Mr. Maddox or any of the research that he may have claimed to conduct as support for any of the statements.

Very truly yours,

A handwritten signature in black ink, appearing to read "Doug A.", with a long horizontal line extending to the right.

Douglas R. Sterbenz

cc: Larry Irick, Westar Energy